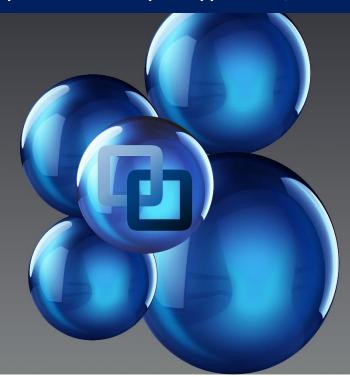


# A World Leading PSIM Software Developer

For the past 15 years, we have been perfecting the ultimate PSIM platform for enterprise applications, IPSecurityCenter™



At CNL Software we believe in a connected world, where security and life safety are not compromised by silos of information that cannot talk to each other.

www.cnlsoftware.com



#### Our beliefs

CNL Software is a world leading developer of Physical Security Information Management (PSIM) software, designed for complete Integrated Situation Management.

We believe in a connected world, where security and life safety are not compromised by silos of information that cannot talk to each other. We believe that technology should take the complexity out of decision making by integrating systems, people and processes. With an estimated 30 billion internet connected devices globally by 2020, security must be ready to embrace a connected world.

### **Our work**

We work with the world's leading manufacturers in their respective technologies to create a security integration and hardening platform that automates routine functions and provides operators with step by step guidance to manage complex processes. For the past 15 years, we have been perfecting this PSIM platform, IPSecurityCenter™, and today it is the world's most sophisticated, tried and trusted PSIM platform.

IPSecurityCenter improves emergency preparedness and drastically reduces the time needed to resolve incidents. Our platform makes use of your legacy systems to drive the total cost of ownership down significantly.

## Our experience

When it comes to complex security programs our global experience and reference accounts is unparalleled. We understand your challenges, and we have spent years developing and perfecting solutions to meet them. We have commercial off the shelf offerings that we have developed

that can be rapidly tailored to meet your specific safety, security, operations, environmental and compliance requirements by our own team of security-cleared world-class engineers.

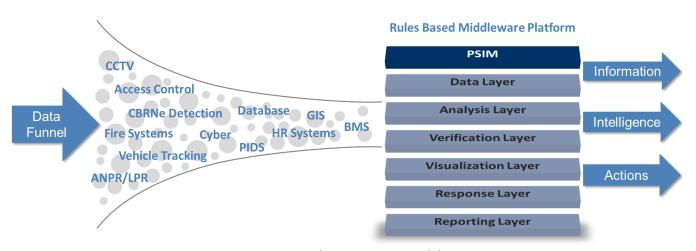
## Our challenges

Security teams around the world are facing some of the most challenging operating conditions they have ever seen. Reducing security budgets, increasing costs of man guarding, more legislation, risk of fines for noncompliance and an increasingly challenging security landscape are all putting security teams under pressure to do more with less.

Add to this the increasing sophistication of activism, terrorism and organized crime, with use of new technologies, such as drones, social networks and mobile devices. Security needs to continuously evolve to stay ahead of those intent on causing disruption.

Keeping people, property and infrastructure safe, while ensuring operations move at the pace required to keep an organisation competitive is a challenge for most major organisations. At the same time the convergence of technology and processes has made operations and security more integral and dependent on one another, creating both challenge and opportunity.

Thankfully with smart investment in technology and streamlined processes, this convergence can help organisations achieve a long-term sustainable advantage. Advancements in technology such as increased automation, rules-based workflow, centralized command and control can all help to drive faster detection, increase compliance, reduce the work load and most importantly, reduced risk for organisations.



Integration and Management Capabilities



## **Our partners**

Our management platform integrates a wide range of technology from the physical security world and beyond. We partner with some of the world best known companies in each of these domains, and have built long term relationships with companies including Microsoft, Google, ESRI, Siemens, Honeywell, Cisco and many others.

- Physical security systems
- Unified communications systems
- Building management systems
- Life safety systems
- Geospatial mapping systems
- Network monitoring systems
- Cyber security systems

#### **Our markets**

IPSecurityCenter is deployed in some of the most challenging security environments in the world. We focus on markets where security is not an option, but is critical to the success of an operation.

- Homeland defence
- Naval security
- Diplomatic mission security
- Transportation security
- Infrastructure protection
- Corporate security
- And anywhere security is mission critical

#### **Our customers**

Our software is trusted by police and government agencies, multinational corporations, educational and public service

organizations around the world. So, we understand the serious implications of system downtime when involved in protection of people and property, including public events and national infrastructure. Some of our oldest customers have been using our software 365 days a year for more than ten years.

Examples of our customers include,

- Nato
- The Louvre Museum
- British Transport Police
- London Underground
- Greater Manchester Police
- DP World
- Washington Metro
- And money other enterprise customers

## **Our difference**

Technology can promise a lot, but unless it is developed and delivered effectively it will fail to provide a real-world return on investment. We focus on understanding your requirements, determining the customization needed to meet your specific challenges, and then optimizing and measuring each component to maximize its effectiveness on three axis, the immediate, the medium and the ongoing return on investment they offer.

Our solutions have been proven to reduce security risks and to save security money.

To find out more, please visit www.cnlsoftware.com.

Improve supplier Optimise staff Removal of vendor negotiation efficiency lock-in Reduce frequency Minimise litigation Manned guarding of incidents opportunities reduction Reduce impact of Increase reporting Reduced floor space incidents efficiencies needed Reduce training Target spend Maximise use of costs against risks legacy systems

Measurable Return on Investment