



## Company Profile

# About Infortrend

Infortrend stands as one of the few fully integrated technology firms in the world to be completely dedicated to storage systems as well as related software and services. We research, design, and manufacture our products in-house with complete control over the entire process, leveraging leading expertise in engineering, industrial design, manufacturing and service.

Infortrend places great emphasis on providing customers with choice and flexibility, with a product range that meets diverse needs – from those of small businesses to large-scale big data applications including the ever increasing demands of cloud computing and virtualization infrastructures.

Our attention to details and customer care translate into products that are carefully balanced and optimized to offer the finest performance, dependability, and ease of access.

Established: **1993**

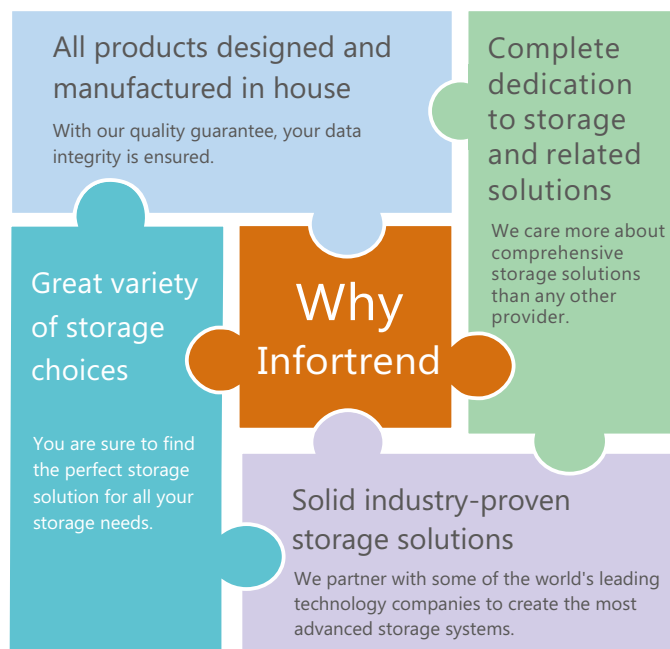
Publicly Listed: **2002** (Taiwan Stock Exchange)

Headquarters: **Taipei, Taiwan**

Capital: **US\$ 92 Million** (2017)

Worldwide Employees: **600**

Manufacturing Base: **Taiwan**



## 2017 Awards and Achievements



1. Recognized in 2015-2017 Gartner Magic Quadrant
2. DS 4024B ranked #1 in the SPC-2 results-best price-performance
3. Launched All Flash Array and GSe Pro storage families

## Locations Worldwide

### Asia Pacific (Taipei, Taiwan)

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### Americas (Sunnyvale, CA. USA)

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E-mail : sales.us@infortrend.com



# Industry Proven Solutions and Success Stories

For over 24 years, Infortrend's storage solutions have been resolving the IT challenges of different applications on different platforms, satisfying customers from various industries.



## Media and Entertainment

Infortrend's solution plays an important part in our ability to do outstanding post-production work. I found Infortrend EonStor DS 4000 to be the perfect fit for our needs so that Roush Media can establish itself as an esteemed DI color grading facility among its peers.

- Keith Roush, CEO of Roush Media Inc.



## Cloud and Internet Application

"Some of our clients are looking to store data long-term, but don't need constant or immediate access; others require high performance and want to run a database from an SSD. Our new storage solution enables us to use any number of drives of different types in one unit and split them up, so we can offer one customer 5GB on SSD, while offering another 100GB on SAS HDD..."

- Mr. Barker, founder and technical director at 4D-DC.



## Manufacturing

"As IT forms the heart of our company, SCHAEFER can now work with greater speed, precision and efficiency. The new IT system also reduces our maintenance and operating costs, without compromising our data security."

- Joachim Pfeifer, Project Lead, SCHAEFER.



## Government

"Since we first decided to opt for Infortrend storage, we have subsequently expanded our system three times with Infortrend solutions. We are satisfied with Infortrend's multiple advantages such as excellent performance, compact design, and support for virtualization. Overall, it's an excellent choice."

- Donghyun Lim, Officer, CCTV Surveillance Center, Safety Management Division, Gwanak-Gu Office.



## Energy and Utilities

"Infortrend storage systems respond to both read and write requests with outstanding high speed. The included management suite also greatly simplifies our administration tasks. These high-quality systems can be seamlessly integrated into a multi-platform environment and deliver high reliability. They have not malfunctioned since deployment. For users whose application requirements are as challenging as ours, Infortrend storage is undoubtedly an ideal choice."

- Binnan Station of Shengli Oil Field Company



## Academic Application

"Our challenge was to find an inexpensive solution that can be incorporated into our existing infrastructure and easily expanded to suit our still growing demands. With its good performance, great expandability and low TCO, Infortrend turned out to be the perfect solution for our organization."

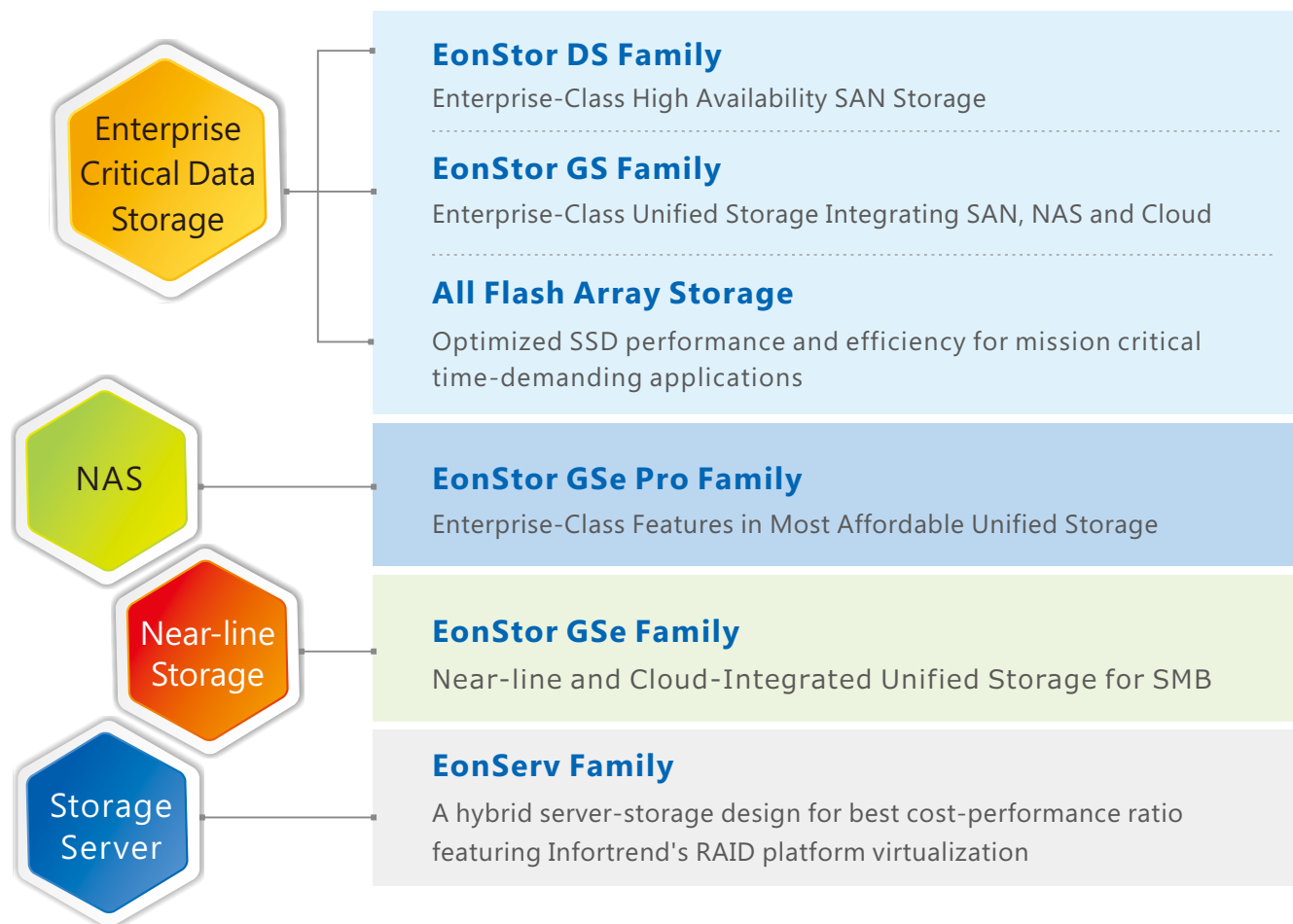
- Tomasz Spenczak, Head of IT Department



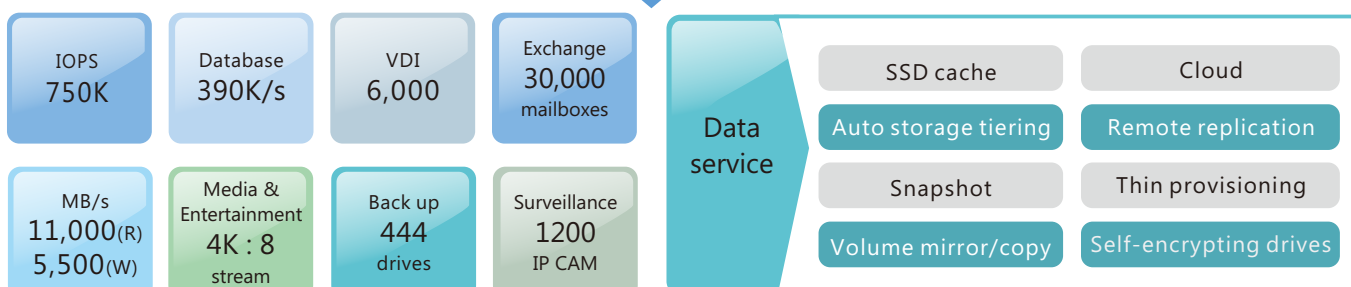
# Infotrend Storage & Solutions

Infotrend follows a proud tradition of pioneering new technologies and approaches to storage. We delivered one of the first-ever external RAID systems with 2.5" drive support (SFF storage) and were also one of the first to launch 16GB/s Fibre Channel host interfaces RAID systems in the market.

This year, we will focus on bringing you more products and solutions for virtualization, flash storage, cloud and more.



## Infotrend Products and Solutions – Maximum numbers



# Total Quality Management

At Infortrend we understand how down time or storage failures can have a big impact on your business. That's why we insist on carrying out a strict quality control process to ensure 99.999% reliability in all our storage systems.

Here is how we ensure our systems' quality from design to manufacturing:

## Total Quality Management (TQM)

- Deploy TQM in design, vendor selection, manufacturing, and service QA
- Weekly quality reviews driven by top management team

## Best practices for process control methodology

- Fool-proof software automation for production testing
- 6 sigma process control methodology

## Best practices for shop floor control and traceability

- Forward/backward traceability up to PCBA component level
- Fool-proof routing control for operations and services

## Closed-loop corrective action

- Web-based integrated CAR (corrective action request) system
- Benchmark 8D problem solving methodology



## Infotrend quality control system



## Worldwide Service and Support

Beyond guaranteed product quality, Infortrend knows that excellent service is essential for customer satisfaction. We are always ready to provide you with the best support, advice and after services, as well as to guide you through all storage related enquiries.

### Infortrend Support Center

To create a service request or active a license, please enter your login credentials that you have registered directly or through Service Manager on EonOne.



## Alliance and Partners

Infortrend works closely with industry leaders to deliver integrated storage solutions. Thanks to extensive compatibility testing, certification, and collaborative product design, Infortrend can assure that our systems are fully interoperable with partner solutions.



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